"Be a man – grow a beard": Investigation into public responses to the Gillette advert on YouTube and Reddit

Federica Formato Mandie Iveson University of Brighton @genderedform @mandieiveson



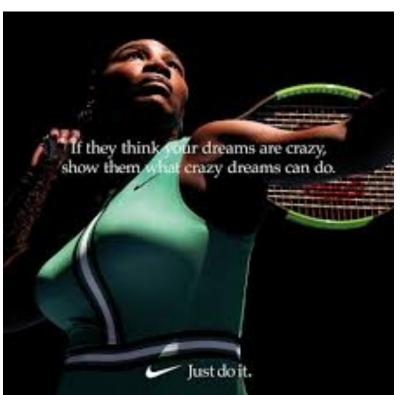
Overview

- Project
- (Hegemonic) masculinity
- Digital spaces
- Aims & research question
- Methods & data
- Results & conclusion

Overall Project

- Gender empowerment adverts: Gillette and Nike
- YouTube & Reddit (quantitative & qualitative analysis)
- Focus groups (qualitative analysis)







Masculinity

Masculinity is almost invariably invisible in shaping social relations, its ever-present specificity and significance shrouded in its constitution as the **universal, the axiomatic, the neutral**. Masculinity [...] assumes the banality of the **unstated norm** (Beasley, 2008:86, our emphasis)

Hegemonic masculinity

- All participants are *orchestrators* of hegemonic masculinity (Messerschmidt, 2019)
- Repetition/synchronisation of gendered action (Coles, 2009)
- Individual and structural level (Coles, 2009)
- Non-hegemonic masculinities (Connell, 1987)
 - Complicit
 - Subordinate
 - Marginalised
 - Protest

Digital Spaces

- Renegotiation of masculinity (Hardaker & McGlashan, 2016)
- Subtle refashioning of hegemonic masculinity and occupation of centre stage (Lazar, 2015)
- Traditional /normative identities and ideologies are perpetuated, and alternative masculinities are targeted (White, 2019)
- MRAs and its subcultures: "traditional masculinity" that prides men on sexual prowess, physical aggression, and economic success (Ging, 2017; Dignam & Rohlinger, 2019)
- The manosphere
- Digital hegemony?

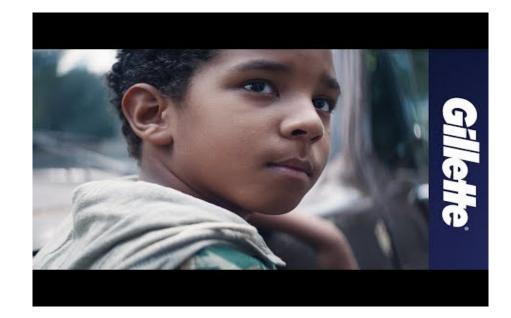
Aims & Research Question

- A focus on masculinities
- Investigate marked and unmarked masculinities
- Operationalise research in masculinities
- Research question:
 - How are masculinities constructed in a corpus of YouTube comments on the 2019 Gillette advert?

https://www.youtube.com/watch?v=koPmuEyP3a0

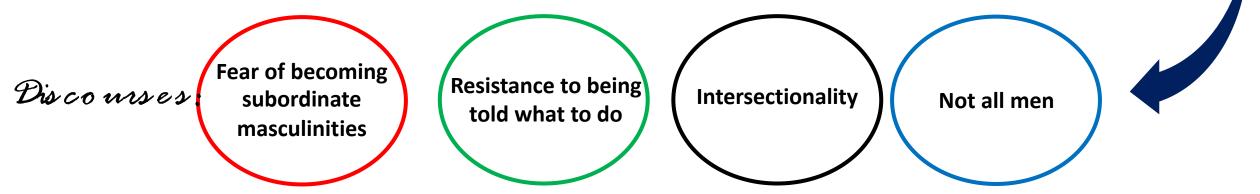
Methods & Data

- The Youtube corpus
 - 195,671 YouTube comments (total comments with replies 416,136), retrieved through a comment scraper
 - Data cleaning: 195,644 comments (4,051,967 words, original comments unchanged)
- SketchEngine
 - corpus-driven (keyword analysis vs EnTenTen15)
 - corpus-based (concordance & collocation analysis, 30 collocates -2+2, MI <8)
- Ethical considerations



Results - Keywords

Category	Number	Keyword
Against western stereotypical masculinity	23	feminize, moralize, emasculate, condescend, demonise, collectivize, whitey, womanize, castrate, objectify, patronise, prejudge, goy, cower, misbehave, berate, whiny, harangue, cuckold, insinuate, defame, procreate, douche, normalise, sicken, demoralize, patronize
Constructing alternative masculinities	5	cower, misbehave, grovel, victimise, caveman
For/against women	4	catcall, insinuate, procreate, victimise
Reaction to advert	9	scummy, strop, puke, nosedive, propagandize, overcharge, grovel, destruct, cheapen, indoctrinate
Other	4	overreact, ostracize, victimise, nag



Fear of becoming subordinate masculinities discourse

- They trying to **feminize** men because they won't vote for a woman President.
- Feminize men so that you will sell more razors because a hairy man is too masculine?
- Socialism is all fun and games until their strategy highjacks media in a thinly veiled attempt to emasculate your population so when they come in with guns...its not actually a challenge or a dangerous proposition.
- GILLEEEEETTTTEEEEE, THE BEST A MAN CAN EMASCULATE HIMSELF WITH!
- Gillette, way to womanize masculinity.
- There's a *** abyss between being a real man, and a douche



Resistance to being told what to do discourse

- How dare you moralize your customer base... release an apology...
- I'll never buy this product again I will NEVER EVER buy Gillette again, how dare a razor company patronise me like this
- Real men don't belittle, patronize, mansplain, harass, abuse, or rape women
- Hey why not berate, belittle and patronise men a bit more...
- You do not get to condescend your main demographic and expect to keep their patronage.

Not all men discourse

- So because a few men, or even a few humans misbehave, we're going to shame all of them?
- "Becuse the boys watching today will be the girls of tommorow" Gillette "I love how they collectivize all men like this.
- Was this an ad for women's razors ? It is insulting to insinuate that men depicted in this ad reflect real life.

Corpus-based Results – A Gendered Umbrella

- Boy*
- Alpha*
- Man/men
- Soy*
- Beta*
- Cuck/cucks
- Women/woman
- Girl*



Collocations – Men (38,974 occurrences)

Hegemonic traits: real, straight, patronizes, punishes, bashing, blame, hatred, portraying Non-hegemonic traits: spineless, emasculated,

demasculize, emasculates, feminise, girly, girlie

- Portraying men in the worst possible way, Gillett hold your head in shame as that's disgusting.
- Majority of your (now ex) customers are men Bashing men probably isn't your best choice.
- Girly men should henceforth be called 'Gillette Boys"!
- There's an agenda to feminise western men, so we sit limp and docile as they import millions of Non-Whites into our countries.

Collocations – Soy (4,323 occurrences)



Slang used to describe males who completely and utterly lack all necessary masculine qualities. This pathetic state is usually achieved by an overindulgence of emasculating products and/or ideologies (Urban Dictionary, 2019). Metaphor

- Latte, milk, lattes, intake, gallon, soaked, beverage, foamy, infused, consuming, diet, drink, drinking, consumed, sauce, drank, consume, hold
- Gender
 - Cisgender, boy, boys, boyz, cisgendered, strips, life
- Gillette razors can only shave wispy low-test pubic beards that have been soaked in soy for 5 hours Yeah I'm an evil man, guess what?
- The audience this ad attracts either don't even shave because they dye their armpit hair or just need one razor for their soy infused life.

Collocations – Beta (648 occurrences) Cuck/s (541 occurrences)

<u>Gender/group</u>: male, males, soyboy, **Beta:** used to describe someone terone, boy, gay, boys, some, You just admitted to everyone who prefers other peopl cks, either in charge and may be sh that you're all a bunch of low inist, feminists, SJW lack confidence testosterone **beta** cucks!!! t, weak, low, best, **Cuck/s: an insulting wor** You might as well feed them man, used especially by the extreme right of pol with so much soy to muster up to men with politically li ups: beta, white-knighting soyboy, soyboys, boy, (Cambridge Dictionary) and be **pathetic** cucks! nto, male nowflake, leftist, liberal, d, become, feminists

Beta

• **Traits**: *simps, pathetic, virtue, liked, little*

Conclusions

- Extremely hostile views (of some digital spaces) permeate other digital spaces (Ging, 2017) such as for instance the one investigated here.
- This creates a digital hegemony (on masculinity).
- The comments in our corpus seem to construct a sort of *softer manosphere* (where anti-feminist sentiments are implicit in the discourse). This is linked to discourses of aggrieved entitlement and victimhood in the manosphere (Kimmel, 2017).
- The results seem to corroborate a re-affirmation of hegemonic (western traditional) masculinity and evidence deviation from the 'norm', e.g. subordinate masculinities (on their own, e.g. soy or combinations e.g. beta cucks).
- The methodology proposed aims to fill the gap in operationalising research on the topic of masculinity.

References

Beasley, C. (2008) Rethinking hegemonic masculinity in a globalizing world. *Men and masculinities*, 11(1), 86-103.

Brezina, V., McEnery, T., & Wattam, S. (2015) Collocations in context: A new perspective on collocation networks. *International Journal of Corpus Linguistics*, 20(2), 139-173.

Coles, T. (2009) Negotiating the field of masculinity: The production and reproduction of multiple dominant masculinities. *Men and masculinities*, *12*(1), 30-44.

Connell, R. W. (1995). *Masculinities*. Berkeley, CA: University of California Press.

Connell, R.W. & Messerschmidt J.W. (2005) Hegemonic masculinity: rethinking the concept. *Gender & Society* 19(6): 829–859.

Dignam, P. A., & Rohlinger, D. A. (2019) Misogynistic Men Online: How the Red Pill Helped Elect Trump. *Signs: Journal of Women in Culture and Society*, 44(3), 589-612.

Ging, D. (2017) Alphas, betas, and incels: Theorizing the masculinities of the manosphere. *Men and Masculinities*, XX(X),1-20.

Hardaker, C., & McGlashan, M. (2016) "Real men don't hate women": Twitter rape threats and group identity. *Journal of Pragmatics*, *91*, 80-93.

Kimmel, M. (2017) Angry white men: American masculinity at the end of an era. 2nd ed. New York: Hachette.

Messerschmidt, J. W. (2019) The Salience of "Hegemonic Masculinity". *Men and Masculinities*, 22(1), 85-91.

White, M. (2019) *Producing Masculinity: the Internet, Gender and Sexuality*. Abingdon: Routledge.